



# Crossrail

Information for regional business leads

***“This is a once life time opportunity”***

# What is Crossrail?

- Crossrail is the new high frequency, convenient and accessible railway for London and the South East. It is the largest addition to the transport network in the region for more than 50 years
- From 2017 Crossrail trains will travel from Maidenhead and Heathrow in the west to Shenfield and Abbey Wood in the east via new twin tunnels under central London. It will link Heathrow Airport, the West End, the City of London and Canary Wharf
- The route length of its railway system is 74 miles (118.5km) in total
- Crossrail will make travelling in the region easier and quicker. It will reduce crowding on London's transport network. It will operate with main line size trains, carrying more than 1,500 passengers in each train during peak periods
- Crossrail will deliver substantial economic benefits across the UK
- Royal Assent was given to the Crossrail Act in July 2008 giving Crossrail Ltd the authority to build the railway. Preliminary works commenced during 2009. Main construction will start in 2010

# Business opportunities with Crossrail

- A scheme of national significance and benefit, Crossrail will be the largest civil engineering project in Europe
- The budget for delivering Crossrail is £15.9 billion over the expected period of construction, which will be met by government, business and fare payers
- Crossrail will generate up to 14,000 jobs at the peak of construction activity, it will also require the services of regionally-based manufacturers and other suppliers
- The estimated benefit of Crossrail to the UK economy is at least £36 billion (TfL figures, May 2006)

# Business opportunities with Crossrail

- Crossrail's supply chain will be long and diverse offering opportunities to all sizes and types of suppliers
- Between now and 2017 Crossrail will procure and manage around 60 Tier 1 work packages directly with contractors, consultants and suppliers
- The majority of small and medium sized opportunities will come from Tier 1 contractors and their supply chains
- Supply chain opportunities with Crossrail will range from engineering, construction and manufacturing to creative, merchandising, catering and welfare

# How are Crossrail buying?

- As part of Transport for London (TfL), Crossrail is publicly funded project and is subject to the Utilities Contracts Regulations
- In some cases Crossrail will source some suppliers through existing Transport for London and/or other government frameworks
- Direct opportunities valued above the EU thresholds will be advertised through the Official Journal of the European Union (OJEU)
- Crossrail OJEU contract notices are available to view on the Tender Electronic Daily (TED) website
- Smaller direct Crossrail opportunities (below the EU thresholds) will be advertised on **CompeteFor**
- Crossrail's direct (Tier 1) contractors are required to advertise their appropriate new supply chain opportunities on **CompeteFor**

# Summary of Crossrail's direct opportunities procurement routes

<b>Expenditure amount</b>	<b>Crossrail procurement route</b>
Up to £25k	At least three quotation documents sought through existing frameworks or advertised on <b>CompeteFor</b>
£25k up to EU thresholds	Competitive tenders, up to five bids sought, tendering with appropriate pre-qualification and tender procedure or use of existing frameworks available to Crossrail and advertised on <b>CompeteFor</b>
EU thresholds and above	Full OJEU compliant procedure or use of existing frameworks available to Crossrail

# Quotes from Crossrail

*“We support **CompeteFor** because other than whispers in industry, there are not that many ways for smaller businesses to understand where the opportunities are. When we award contracts, we’ll be briefing main contractors about how we’d like them to use it”*

*“We’ve got to leave the supply chain in a better place than we found it; that’s our obligation to central government when we’re looking at how much money we’re spending”*

Martin Rowark, Crossrail Ltd

# More information about Crossrail

- Visit **[www.crossrail.co.uk/supply](http://www.crossrail.co.uk/supply)** for more information about business opportunities with Crossrail and to download a copy of the Crossrail Supplier Guide, including a summary of the Crossrail Procurement Policy
- Crossrail can be contacted using the following details:
  - Helpdesk: **0345 602 3813** (24-hours, 7-days a week)
  - Email: **[helpdesk@crossrail.co.uk](mailto:helpdesk@crossrail.co.uk)**
  - Post: **FREEPOST CROSSRAIL** (no postage or address required)