

The London 2012 Business Network

Opportunities from London 2012 BULLETIN #97 – 02 February 2010

Opportunity



Opportunity Title	Fleet Driver Training for the Volunteer Programme
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	www.london2012.com
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Services
Estimated contract value (GBP)	Not disclosed
Description	<p>About the Opportunity: The London Organising Committee of the Olympic and Paralympic Games (LOCOG), invite expressions of interest for the design and delivery of a bespoke driver training package to volunteers in support of Fleet Operations.</p> <p>Training will be delivered in the period April to July 2012 in preparation for the start of the Olympic Games 2012. Approximately 8000 volunteers must be trained and evaluated; depending on their availability this will need to include evening and weekend programmes. Vehicles will be supplied by LOCOG's Automotive partner BMW and will consist of a variety of models including executive and multi passenger vehicles.</p> <p>LOCOG anticipates it will conduct the training in 3 locations in the Stratford (London) area.</p> <p>The training package should be a mix of in-car and classroom training, to include, defensive, fuel efficient and economic driving skills, client skills, etiquette and protocol services.</p> <p>Tendering companies will be required to:</p>

- Design specific elements of driver training as well as driver evaluations
- Deliver Training and evaluation
- Undertake DVLA license checks and manage supporting documentation.

The License check element of this procurement needs to be accelerated as the requirement is now planned for April 2011.

Tendering companies will be asked to demonstrate how they would manage the LOCOG driver training programme specifically in terms of module duration, trainer: driver ratios, materials. presentation and evaluation methods.

About the buyer's selection process:

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:
<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:
<http://www.london2012.com/futureopportunities>

Delivery point	London
Details of specialist staff required (if any)	Experienced training facilitators and driving assessors
Business Categories	<ol style="list-style-type: none">1. Training services2. Driver hire agencies3. Health and Safety Training4. Educational training providers5. Car hire - chauffeur driven

6. Training centres
7. Vehicle fleet management consultants

CompeteFor
response
deadline

14/02/2011 11:00

Estimated
tender close
date

31/03/2011

Estimated
contract award
date

09/05/2011

Estimated
contract start
date

10/05/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

**Additional
information**

for bidders
Include any
special notes
for bidders

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>