

The London 2012 Business Network

Opportunities from London 2012 BULLETIN #95 – 27 January 2010

Opportunity



Opportunity Title	Blinds and Curtains for Athletes Olympic Village
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	www.london2012.com
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Goods
Estimated contract value (GBP)	Not disclosed
	About the Opportunity: The London Organising Committee of the Olympic and Paralympic Games (LOCOG), invites expressions of interest for the supply and installation of blackout curtains, privacy living room curtains, track way and commercial blinds for the Athletes' Village Stratford and the Sailing Village Portland & Weymouth apartments and town homes.
	Olympic Village: Stratford
Description	2818 Apartments / Town homes. Approx. 9600 Bedrooms, 2900 Living Rooms 11 Accommodation plots. 65 Towers. Lift access to all levels. Highest Blocks, 11 Stories. Mix of social & market housing. Olympic Occupancy: 15,700 Athletes & Officials Approx. Paralympic Occupancy: 8,000 Athletes & Officials Approx.
	Olympic Sailing Village: Portland & Weymouth
	77 Town homes. Approx. 400 Bedrooms, 100 Living Rooms

All 2 Stories

Mix of social & market housing.

Olympic Occupancy: 590 Athletes & Officials Approx.

Paralympic Occupancy: 200 Athletes & Officials Approx.

Requirements: Curtains for 10,000 bedrooms and 3,000 living room spaces across two Olympic Villages. Commercial standard blinds are required for the Polyclinic (Athletes onsite medical centre- Stratford Village only) and Chobham Academy, including office / retail spaces with the apartment blocks. (Village operational spaces within the Stratford Village only).

Bedroom Curtain Specifications: Black-out, basic design.

Living Room Curtain Specifications: Standard basic design unlined, single colour.

Track Specifications: Standard ceiling mounted.

Commercial Standard Blinds: Amount and type TBC.

Installation operations are required to commence from May 2011.

Completion of operations December 2011 (TBC). Delivery and installation teams are required to complete site orientation for Athletes' Village Stratford and Sailing Village Weymouth respectively before commencing operations. There is also a requirement to submit to security checks for both materials and personnel before entry to either Village is permitted.

About the buyer's selection process:

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process.

Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:

<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal

- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:
<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point London & Weymouth
Details of specialist staff required (if any) Installation of curtains & blinds, project management.

Business Categories

1. Homefurnishings - mnfrs
2. Curtains - retailers and makers
3. Curtain and blind fittings
4. Curtain walling
5. Soft furnishings - retail
6. Soft furnishings - mnfrs
7. Blinds, awnings and canopies

CompeteFor response deadline 10/02/2011 11:00

Estimated tender close date 31/03/2011

Estimated contract award date 09/05/2011

Estimated contract start date 10/05/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

Additional information for bidders
<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Include any special notes for bidders
Marketing rights are only granted to our international and UK partners:
<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>