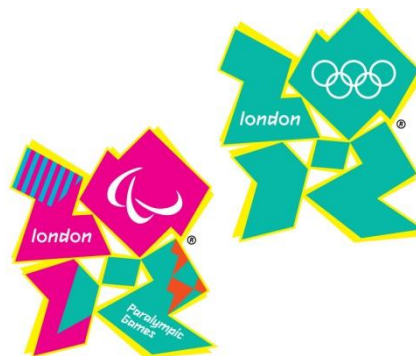


# The London 2012 Business Network

Opportunities from London 2012 BULLETIN #254 – 16 December 2011

## Opportunity



<b>Opportunity Title</b>	<b>Visual Impairment Classification Equipment, Consumables and Drugs</b>
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	<a href="http://www.london2012.com">www.london2012.com</a>
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Goods
Estimated contract value (GBP)	Not disclosed

### About the Opportunity:

LOCOG is looking to appoint a supplier (or suppliers) to provide the equipment, consumables and drugs to support the provision of Visual Classification for the Paralympic athletes. The equipment, consumables and drugs include:

Description	<ul style="list-style-type: none"><li>• Rudimentary Vision Test set</li><li>• Tangent Screen, Targets and patch (preferably white)</li><li>• Magic wand for Tangent screen</li><li>• Gonioscope</li><li>• LogMAR Charts for visual acuity testing, with illiterate E</li><li>• Autorefractometer</li><li>• Slit Lamp (with +90 D lens)</li><li>• Automated perimetry</li><li>• Box of lenses with frame</li><li>• Lensometer</li><li>• Rules/Rod (30cm)</li><li>• Ophthalmoscope (direct)</li><li>• Occluder</li><li>• Consumables e.g. Measuring tapes, Ink Pad, Opaque Tape</li><li>• Drugs e.g. eye drops, tropicamide 0.5%, proparacaine 0.5%</li></ul>
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These equipment, consumables and drugs will need to be delivered to, installed, maintained and preferably removed from Chobham Academy before May 2012.

Each piece of equipment needs to be CE and MHRA (Medicines and Healthcare products Regulatory Agency) certified.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

The London Organising Committee of the Olympic and Paralympic Games (LOCOG), invite expressions of interest for the supply of medical equipment to evaluate athletes with a visual impairment for the purposes of classification.

Classification is a structure for competition at a Paralympic Games, it

is essential for elite sport competition for athletes with impairment. Classification performs two important roles: first it defines whether an athlete's impairment makes them eligible to compete in the various sports at the Games. Second it groups athletes in classes defined by the degree of activity limitation for fair competition.

Classifiers are trained and appointed by each sport's International Federation to evaluate athletes according to that International Federation's classification rules and procedures. Classifiers for athletes with a visual impairment are also either a qualified optometrist or ophthalmologist.

A minority of athletes are required to be evaluated by the Classifiers when they arrive in London prior to competition, usually because their impairment is likely to change over time. LOCOG envisage around 90 athletes with a visual impairment will need to be evaluated in the Olympic Village in Stratford, London in August 2012.

LOCOG is responsible for the planning and delivery of classification services for the 2012 Paralympic Games, including providing the equipment that the Classifiers use to evaluate athletes.

Delivery point	UK
Details of specialist staff required (if any)	None
Business Categories	<ol style="list-style-type: none"> <li>1. Laser Eye Treatment</li> <li>2. Opticians - dispensing</li> <li>3. Opticians - ophthalmic (optometrists)</li> </ol>
CompeteFor response deadline	21/01/2012 12:00
Estimated tender close date	17/02/2012
Estimated contract award date	09/03/2012
Estimated contract start date	30/05/2012
<b>Additional information for bidders</b>	LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.
Include any special notes for bidders	LOCOG regrets being unable to provide feedback following responses on CompeteFor.  Suppliers who are successful in winning work with LOCOG will be

required to sign up to our standard terms which can be downloaded from the London 2012 website:  
<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Marketing rights are only granted to our international and UK partners:  
<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:  
<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>