

# The London 2012 Business Network

Opportunities from London 2012 BULLETIN #213 – 21 September 2011

## Opportunity



<b>Opportunity Title</b>	<b>Wooden Surrounds for Fencing and Taekwondo Field of Play</b>
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	<a href="http://www.london2012.com">www.london2012.com</a>
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Goods
Estimated contract value (GBP)	Not disclosed

### About the Opportunity:

LOCOG has a requirement for a woodworker/joiner/carpenter to provide bespoke structures that will be attached to the main field of play in both the Fencing and Taekwondo competitions for both Test Event and during the Olympic and Paralympic Games.

### Description

The main fencing piste sits on a raised aluminium platform (podium) that is being provided by another contractor. LOCOG requires for a simple wooden surround to this platform, to include a section cut-out for Technology to install the results screens. Steps up to the platform will also be required along with a ramp for the Paralympic Fencing competition. Full specification will be provided if you are selected to Tender.

The Taekwondo competition arena is also on a platform, but requires all sides to have sloped ramps down to ground level, with steps in the middle on one side. Again, full specifications will be provided with the quotation request.

LOCOG seeks an experienced supplier with a proven ability to produce quality wood based products with extremely short lead times. Suppliers who can demonstrate significant event experience, as well

as experience of involvement at Sporting Events of the highest level would be preferred.

As well as producing these goods, LOCOG would also require the supplier to be on-call during the Test Events and at Games Time (on an hourly rate). The dates for this would be:

#### Fencing

26/11/11 to 27/11/11  
and  
28/7/12 to 05/08/12  
and  
04/09/12 to 08/09/12

#### Taekwondo

03/12/11 to 04/12/11  
and  
08/08/12 to 12/08/12

Suppliers should view this as an exceptional chance to be involved with the London 2012 Games, to have a hands-on role and produce something for the main field of play that will appear on broadcast. As such, LOCOG expects to receive a large response to this opportunity as well as a number of highly competitive and innovative bids.

#### **About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability

- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:

<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:

<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point Greenwich Park, London

- 1. Joinery manufacturers
- 2. Joiners and carpenters
- 3. Carpenters and joiners
- 4. Wood craftsmen
- 5. Joinery centres
- 6. Sawmills and wood shavings
- 7. Architectural woodwork
- 8. Woodturning and machining
- 9. Wood products, except furniture - mnfrs

Business  
Categories

CompeteFor  
response  
deadline 23/09/2011 12:00

Estimated  
tender close  
date 04/10/2011

Estimated  
contract  
award date 10/10/2011

Estimated  
contract start  
date 11/10/2011