

The London 2012 Business Network

Opportunities from London 2012 BULLETIN #195 – 18 August 2012

Opportunity



Opportunity Title	Venue Transport Hubs - Design, Build & Operate
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	www.london2012.com
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Services
Estimated contract value (GBP)	Not disclosed
Description	<p>About the Opportunity: LOCOG has a temporary Spectator Transport Hub (hereafter called 'Hubs') requirement at each of the 21 competition venues, which varies across the sites. There may be more than one Hub per venue. It is intended to procure a single Design, Build & Operate (DBO) provider for all services related to the individual Hubs and it is anticipated that the successful Tenderer(s) will be formed of organisations that either have partnering or sub-contractor arrangements and can demonstrate recent experience in the provision of a similar service and or project(s). The work is likely to be split into packages and the successful Tenderer(s) may be awarded more than one package.</p> <p>One example is the large scale Hub required at Windsor Race Course to support the Rowing event, with c.20k people passing through per day and therefore a significant operation is required. At other sites the requirement is much smaller scale, making use of existing infrastructure or using Traffic Regulation Orders to create space for load zones etc. Where a Hub is required these are situated outside of the venue perimeter and are to be used for the loading and unloading for any or all of the following (depending on the venue specific requirements): Shuttle buses serving train stations and</p>

competition venues, Park and Ride buses, Accessible Buses for the mobility impaired, Direct Coaches, Private Charter Coaches, Taxi's and Private Hire Vehicles, Bicycle Parking, cars with Blue Badge Holder permits and Marketing Partner Coaches. All Hubs will be temporary facilities and some will operate for the duration of the Olympic Games only, with others also operating during the Paralympic Games.

The services of an organisation(s) are therefore required to undertake the delivery of the full range of works and the successful Tenderer(s) will be responsible for finalising the scope, the design, implementation, operation and decommissioning of the entire Hub(s), working with our Service providers and Venue Transport Managers as agreed. This will include accommodating the requirements of the Bus and Coach Operators (who will be responsible for the management and provision of the bus and coach transport services) to the site, managing the staging locations and parking allocations for all vehicles permitted to access the site including cycles, management of the unloading and loading of all vehicles of their passengers providing safe and effective queue management, designated walking routes including signage requirements, control of the access to the site of personnel and vehicles and the provision and maintenance of all associated equipment. The successful Tenderer(s) will operate closely with LOCOG and will be required to provide resource to embed within the core team based at the offices in Canary Wharf.

Services required will include but not be limited to the scoping, design, implementation, operations and decommissioning of the temporary Hub/sites as indicated below:

1. Preliminary Design - finalising scope and assisting with Planning issues if they arise.
2. Design - ground conditions/temporary ground reinforcement, materials (i.e. assessment and provision of alternatives such as trackway and/or blacktop) bay layouts and swept paths, traffic management, safe vehicle and pedestrian routes, fencing, drainage, lighting, utilities (water supply and electricity as needed), site security, sustainability, health & safety assurance, services i.e. workforce catering, toilets and information points staff accommodation, incorporation of branding as specified, review of Planning Permission(s) and new applications where required.
3. Implement - provision of all associated materials for the operation and support of the site i.e. vehicle trackway, operative communications and technology, cleaning catering and waste removal and all other elements as designed and agreed.
4. Operate - provision and training of all operational staff inclusive of PPE, maintenance of all equipment and liaison with all Stakeholders and event control communications.
5. Decommission - removal of all plant and equipment and the return of the site(s) to the pre-Games condition, or as agreed.
6. Supervision and Management - full oversight and responsibility of the entire contract delivery including scheduling, approvals, resourcing, cost control and liaising with the Venue Transport Managers.

7. Stakeholder interface - continual liaison with all Stakeholders responsible for the successful operation of the Hubs.

8. Costs - estimating of all services and analysis of viable alternatives/economies of scale with regard to types and procurement of materials and other resources.

The first Hub package is planned to be for the three Outer 'greenfield' London venues. One example of these is the Windsor Race course site, where the Hub will need to cater for: 14 Park & Ride load zones and staging for 56 Park & Ride buses, 6 shuttle bus load zones and 36 shuttle bus staging areas, 150 Blue Badge parking spaces, 40 Private Charter Coaches, 4 accessible bus load zones and taxi load and staging areas, plus all site management and workforce mess facilities. Due to the location it may be necessary to consider on site workforce accommodation. The Hubs within the Greater London area will be released as an additional package at a later date, anticipated as October 2011.

The successful Tenderer(s) is expected to commence work within two weeks of tender award.

For the purposes of Health and Safety the successful Tenderer(s) will assume the role of Designer and Contractor under CDM. All designs will conform to existing UK legislation and guidance. Standards for operational services and the 'look and feel' presentation of the Hubs will be supplied by London2012. London 2012 will specify the spectator 'experience' to be delivered as part of the operational performance specification at the ITT stage. The premise is to provide a 'seamless service' to anyone attending or working at the Games, irrespective of the individual provider.

About the buyer's selection process:

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website: <http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in

the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:
<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology

- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:
<http://www.london2012.com/futureopportunities>

Delivery point Primarily Greater London area and other UK venues. Package 1 is Eton Dorney, Hadleigh Farm and Lee Valley Centre.

Business Categories 1. Transport consultants
 2. Traffic management systems
 3. Civil engineers

Construction Categories 1. Traffic Consultant
 2. Traffic Management

CompeteFor response deadline 26/08/2011 12:00

Estimated tender close date 10/10/2011

Estimated contract award date 15/11/2011

Estimated contract start date 28/11/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Additional information for bidders
 Include any special notes for bidders

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:
<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Marketing rights are only granted to our international and UK partners:
<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:
<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>