

The London 2012 Business Network

Opportunities from London 2012 BULLETIN #194 – 15 August 2012

Opportunity



Opportunity Title	Temporary Platforms (With Associated Stair Units), Press Decks (Tribunes) and Commentator Desks
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	www.london2012.com
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Works
Estimated contract value (GBP)	Not disclosed
	About the Opportunity: LOCOG is seeking interested parties for the supply, install, maintenance/repair and removal of temporary press and commentator desks. LOCOG is also seeking the supply, install, maintenance/repair and removal of temporary platform structures for the desks to be situated on. The platforms will generally be located on top of the seating structures at each venue, and may require steps to be built between the platform levels. The scope of work as set out by LOCOG using performance/technical specification guidelines will cover all requirements at each applicable venue.
Description	Works include but are not limited to: <ul style="list-style-type: none">• Prefabrication of temporary platforms and stairs;• Prefabrication of press and commentator desks;• Deliver and installation of desks and platforms;• On-site fitting of desk and platforms as required;• Maintenance of desk and platforms as required;• Removal of desk and platform after the event;• A plan for item recycling / disposal;

Generally speaking, each venue is unique and will therefore require an individual platform solution however, the concepts outlined as follows may apply:

- platform structures/timber/scaffolding must be customisable and installable on all types of slope;
- platform structures/timber/scaffolding shall be provided in different sizes (including different widths for stairs); and
- platform structures/timber/scaffolding shall support other elements such as cable containment, signage, etc where required.

It is expected that both the press ('tribune') and commentator desks will each need to be consistent in style across the venues.

The scope of overall project covers:

- Over 30 Olympic and Paralympic competition locations;
- Numbers of desks are estimated to be circa 2,600 units across the venues;
- Total platform requirements inclusive of all venues is approximately, area 2m by 5,400m; and
- Multiple bespoke stair units to allow foot traffic between platforms.

About the buyer's selection process:

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on the values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability

- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:

<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point	<p>The buildings may be on the Olympic Park in East London, across the rest of London or at locations throughout the country.</p> <ol style="list-style-type: none"> 1. Scaffolding erectors and hirers 2. Construction contractors - general 3. Timber framed buildings 4. Timber merchants, importers and agents 5. Staircase manufacturers 6. Exhibition, event and trade fair organisers 7. General event structures 8. Scaffolding and work platforms 9. Building refurbishment and restoration contractors 10. Construction management 11. Temporary Structures for Events 12. Building services
Business Categories	
CompeteFor response deadline	26/08/2011 16:00
Estimated tender close date	14/10/2011
Estimated contract award date	30/11/2011
Estimated contract start date	01/12/2011
Additional information for bidders Include any special notes for bidders	<p>LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.</p> <p>LOCOG regrets being unable to provide feedback following responses on CompeteFor.</p> <p>Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website: http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf</p> <p>Marketing rights are only granted to our international and UK partners: http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php</p> <p>To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.</p>

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>