

# The London 2012 Business Network

Opportunities from London 2012 BULLETIN #187 – 01 August 2012

## Opportunity



<b>Opportunity Title</b>	<b>Structural works and scaffold structures</b>
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	<a href="http://www.london2012.com">www.london2012.com</a>
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Works
Estimated contract value (GBP)	Not disclosed
	<b>About the Opportunity:</b> LOCOG is seeking interested parties for the temporary design, supply, install, maintenance/repair and removal of Structural Works or scaffold structures. The scope of work as set out by LOCOG using performance/technical specification guidelines will cover all Structural Works or scaffold structures requirements at each applicable venue.
Description	Structural Works are required at Olympic and Paralympic competition and non-competition event venues and may include but are not limited to: <ul style="list-style-type: none"><li>• standalone broadcast towers;</li><li>• service towers;</li><li>• standalone camera platforms;</li><li>• service bridges;</li><li>• pedestrian bridges;</li><li>• standalone steps and ramps; and</li><li>• ground levelling platforms.</li></ul> Generally speaking, each venue is unique and will require an

individual solution however, the concepts outlined as follows may apply:

- structures/scaffolding must be customisable and installable on all types of slope;
- structures/scaffolding shall be provided in different sizes (including different widths for stairs);
- structures/scaffolding shall support other elements such as containment, look, signage, etc when required;
- structures/scaffolding must be provided with appropriate anchoring/footing system; and
- structures/scaffolding systems shall comprise face cladding, hand and guard rails when required.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on the values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point	The buildings may be on the Olympic Park in East London, across the rest of London or at locations throughout the country.
Business Categories	<ol style="list-style-type: none"><li>1. Scaffolding erectors and hirers</li><li>2. Construction contractors - general</li><li>3. Exhibition, event and trade fair organisers</li><li>4. General event structures</li><li>5. Scaffolding and work platforms</li></ol>

6. Building refurbishment and restoration contractors
7. Construction management
8. Temporary Structures for Events
9. Building services

CompeteFor  
response  
deadline 12/08/2011 16:00

Estimated  
tender close  
date 14/10/2011

Estimated  
contract award  
date 30/11/2011

Estimated  
contract start  
date 01/12/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:  
<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

**Additional  
information  
for bidders**  
Include any  
special notes  
for bidders

Marketing rights are only granted to our international and UK partners:  
<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>