

# The London 2012 Business Network

Opportunities from London 2012

BULLETIN #181 – 18 July 2011

## Opportunity



**Opportunity Title**      **Technical Services (Mechanical, Electrical and Plumbing Services & Installations)**

Buying Organisation      The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Website      [www.london2012.com](http://www.london2012.com)

Opportunity Method      Contract Opportunity

Opportunity Type      London 2012 supply chain (private sector)

Nature of Opportunity      Works

Estimated contract value (GBP)      Not disclosed

**About the Opportunity:**

LOCOG requires providers of Technical Services (Mechanical, Electrical and Plumbing Services & Installations) to support the London 2012 Olympic and Paralympic Games at a large number of venues across the UK.

**Description**

This opportunity will cover the following four areas, which may be let as a single package or split into multiple packages:

- Fire Detection & Alarm and Voice Alarm Services
- Lighting Services: Temporary Lighting, Emergency lighting and associated switching etc.

Venues will require lighting services to both front of house areas (FOH) and back of house areas (BOH). This package excludes broadcast lighting.

- Suppression Services: Fire suppression using FM200 only. It does not cover sprinklers or portable systems such as portable fire extinguishers.
- Lightning Protection Services

The suppliers will be required to install, maintain and remove these services in venues for:

- Construction use during build periods of the venues
- Games bump-in periods

- Readiness periods prior to the Games
- Games operation times
- Transformation activities/demobilisation and removal of the temporary overlay at venues

Following successful registration of interest, LOCOG will be inviting firms to participate in a tender process for the design, supply, installation (including transition between events and the transition for the Paralympic Games), maintenance, alteration and removal of technical services for the Games.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on the values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting

and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website: <http://www.london2012.com/futureopportunities>

Delivery point UK

Details of specialist staff required (if any) None

Business Categories

1. Fire protection consultants and engineers
2. Construction contractors - general
3. Lighting mnfrs
4. Lighting consultants
5. Fire alarm systems
6. Lighting contractors
7. Mechanical engineers
8. Electrical engineers

9. Construction management
10. Building services

Construction  
Categories

1. Mechanical and Electrical Services
2. Lightning Protection
3. Fire Detection / Alarm System
4. Electrical Services
5. Mechanical Services
6. Lighting Installations
7. Fire Suppression - Sprinklers

CompeteFor  
response deadline 27/07/2011 10:00

Estimated  
tender close date 30/09/2011

Estimated  
contract award date 30/11/2011

Estimated  
contract start date 01/12/2011