

# The London 2012 Business Network

Opportunities from London 2012

BULLETIN #169 – 22 June 2011

## Opportunity



### **Opportunity Title** Fixed Press Conference chairs

Buying Organisation The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Website [www.london2012.com](http://www.london2012.com)

Opportunity Method Contract Opportunity

Opportunity Type London 2012 supply chain (private sector)

Nature of Opportunity Goods

Estimated contract value (GBP) Not disclosed

#### **About the Opportunity:**

LOCOG require fixed press conference chairs to support the London 2012 Olympic and Paralympic Games at the Main Media Conference Room in East London.

Following successful registration of interest, LOCOG will be inviting firms to participate in a tender process for fixed press conference chairs comprising supply, installation (including the transition for the Paralympic Games), maintenance and removal upon completion of the Games.

#### **Description**

The chairs will be fixed on a concrete slab as well as to tiered platforms. The total number of chairs is 701 whereof 276 will be fixed to a platform and 425 will be fixed to the concrete slab.

The chairs should be upholstered, numbered and fitted with armrests and flip-up seats. One arm should be able to accommodate wireless AV equipment, either through a recess that can hold the unit, or an arm to which the unit can be tied. The suggested dimensions of the chairs are 570mm (depth) and 485mm (width).

LOCOG's preferred solution would be purchase the chairs via either

a rental or a buy-back option.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on the values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation;

in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point	UK
Details of specialist staff required (if any)	none
Business Categories	<ol style="list-style-type: none"><li>1. Theatres</li><li>2. Furniture - built-in and fitted</li><li>3. Seating manufacturers</li><li>4. Furniture - hire and leasing</li><li>5. Grandstand and Event Seating Hire</li></ol>
CompeteFor response deadline	02/07/2011 12:00
Estimated tender close date	19/08/2011
Estimated contract award date	21/09/2011
Estimated	26/09/2011

contract start  
date