

The London 2012 Business Network

Opportunities from London 2012

BULLETIN #142 – 15 April 2011

Opportunity



Opportunity Title

Sailing and other Water Sport equipment packages

Buying Organisation

The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Website

www.london2012.com

Opportunity Method

Contract Opportunity

Opportunity Type

London 2012 supply chain (private sector)

Nature of Opportunity

Goods

Estimated contract value (GBP)

Not disclosed

About the Opportunity:

LOCOG is looking to identify a framework of companies that can supply a range of equipment to support various waterbased sports across the Olympic and Paralympic Games. The majority of this requirement will be used at the Sailing Event based in Weymouth, other equipment will be used at Hyde Park and Dorney Lake Rowing venue.

The equipment will be used across the following Sports:

Description

Sailing
Rowing
Canoe
Open Water Swim
Triathlon

This opportunity will be split into the following LOTS:

LOT1 MARINE ELECTRONICS.
(Handheld GPS, Anemometers, AIS Systems, VHF Antenna)

LOT 2 MARINE / ON WATER SAFETY EQUIPMENT.

(Life Jackets, Flares, First Aid Kits, Fire Extinguishers)

LOT 3 SAILING MEASUREMENT.

(Gantries, Load Cells, General Measuring Equipment, Platform Scales)

LOT 4 SOUND SIGNAL FLAGS

(Flags)

LOT 5 CHANDLERY & GENERAL EQUIPMENT

(Mooring Warps, Shackles, Anchors, Chain, Boat Hooks)

LOT 6 BUOYS, and MARKS.

(various size inflatable Buoys and Marks for course marking)

All equipment will be required to be delivered to LOCOG Offices in Weymouth or a LOCOG Warehouse (M25 area)

An exact list of equipment and specifications will be issued to shortlisted suppliers to quote against.

About the buyer's selection process:

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

LOCOG operates a fair and transparent procurement process. Further information on the values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website: <http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process,

please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:
<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games.

Find out more about LOCOG and the people delivering the Games:
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012.

Delivery point LOCOG Warehouse / M25 and LOCOG Offices Weymouth
One record found.

Document	<u>File name</u>	<u>File Size</u>	<u>Date Uploaded</u>	
	marine equipment supplier response sheet.xlsx	12 Kb	14/04/2011 10:18:18	Download
Business Categories	1. Marine electrical and electronic equipment mnfrs 2. Marine services 3. Marine equipment and supplies			

CompeteFor response deadline 26/04/2011 12:00

Estimated tender close date 05/05/2011

Estimated contract award date 06/05/2011

Estimated
contract start
date 07/05/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

**Additional
information**

for bidders
Include any
special notes
for bidders

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>