

# The London 2012 Business Network

Opportunities from London 2012

BULLETIN #140 – 07 April 2011

## Opportunity



|                                |   |
|--------------------------------|---|
| <b>Opportunity Title</b>       | <b>Potable Water &amp; Waste</b>  |
| Buying Organisation            | The London Organising Committee of the Olympic Games and Paralympic Games Ltd   |
| Website                        | <a href="http://www.london2012.com">www.london2012.com</a>  |
| Opportunity Method             | Contract Opportunity  |
| Opportunity Type               | London 2012 supply chain (private sector)   |
| Nature of Opportunity          | Services  |
| Estimated contract value (GBP) | Not disclosed   |
| Description                    | <p><b>About the Opportunity:</b><br/>Following successful registration of interest, LOCOG will be inviting firms to participate in a tender process for the provision of temporary potable water and waste systems for the London 2012 Games overlay for both competition and non competition venues.</p> <p>This will include facilities within existing venues and also the complete front and back of house facilities in LOCOG's own temporary venues. The systems will also provide potable water storage facilities for event continuation situations. The systems will generally be provided through above ground systems which will connect to pre-plumbed toilet blocks, showers etc which will be provided by others. However the scope will include plumbing and sanitation for some individual elements such as sinks, water points etc and this will take the potable water and waste systems right through to final connections. Due to the duration of the events the systems will have to be fully compliant with building regulations, water authority regulations and local authority licensing requirements.</p> <p>The above works are to be carried out for approximately 11 venues plus common domain areas within the London 2012 Olympic Park</p> |

and approximately 15 further venues across the UK. It may be LOCOG's intention to use multiple contractors to complete the work.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting

change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

|                              |  |
|------------------------------|--|
| Delivery point               | UK   |
| Business Categories          | <ol style="list-style-type: none"><li>1. Water engineers</li><li>2. Water companies</li><li>3. Water treatment equipment and service</li><li>4. Fire and water damage - services and restoration</li></ol>   |
| Construction Categories      | <ol style="list-style-type: none"><li>1. Temporary Plumbing Services</li><li>2. Supplier - services</li><li>3. Dewatering and Pumping</li><li>4. Drinking water</li><li>5. Temporary Electrical and Plumbing Services</li><li>6. Plumbing services</li></ol> |
| CompeteFor response deadline | 18/04/2011 16:00   |
| Estimated                    | 06/06/2011   |

tender close  
date

Estimated  
contract award date 03/08/2011

Estimated  
contract start date 01/09/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

**Additional  
information**

**for bidders**  
Include any  
special notes  
for bidders

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>