

# The London 2012 Business Network

Opportunities from London 2012

BULLETIN #138 – 06 April 2011

## Opportunity



**Opportunity Title**      **Construction of a 2.2km long x 2.4m Wide Stretch of Roadway in Windsor**

Buying Organisation      The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Opportunity Method      Contract Opportunity

Opportunity Type      London 2012 supply chain (private sector)

Nature of Opportunity      Works

Estimated contract value (GBP)      Not disclosed

**About the Opportunity:**

London Organising Committee of the Olympic and Paralympic Games (LOCOG), invite expressions of interest for the supply of Construction Services for Temporary road infrastructure.

Following successful registration of interest, LOCOG will be inviting firms to participate in a tender process for widening of an existing vehicular access road.

Successful bidders will be required to commence on site within the next 2 months and complete within a maximum construction period of a further 6 weeks.

Description      LOCOG is seeking responses from companies who can provide a minimum of the following services:

- Work as Principle Contractor in accordance with CDM regulations
- Construct approximately 2.2km long x 2.4m wide strip of temporary asphalt road with the associated ground works

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of

fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how

cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point Windsor

Details of specialist staff required (if any) groundworks

- Business Categories
1. Excavation and groundwork contractors
  2. Asphalt and coated macadam laying contractors
  3. Road surfacing contractors
  4. Road construction contractors

CompeteFor response deadline 13/04/2011 12:00

Estimated tender close date 27/04/2011

Estimated contract award date 11/05/2011

Estimated contract start date 01/06/2011

**Additional information** Additional Information for Supplier  
LOCOG reserves the right at any time to alter the scope of work

**for bidders**  
Include any  
special notes  
for bidders

requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>