

# The London 2012 Business Network

Opportunities from London 2012

BULLETIN #131 – 23 March 2011

## Opportunity



### Opportunity Title

### Simultaneous Interpretation / Translation

Buying Organisation

The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Website

[www.london2012.com](http://www.london2012.com)

Opportunity Method

Contract Opportunity

Opportunity Type

London 2012 supply chain (private sector)

Nature of Opportunity

Works

Estimated contract value (GBP)

Not disclosed

### About the Opportunity:

In the run up to and during the London 2012 Olympics, there are a number of Olympic (IOC – International Olympic Committee / NOC - National Olympic Committee) and Paralympics (IPC - International Paralympics Committee / NPC - National Paralympic Committee) events being held in various venues throughout London.

Description

The London Organising Committee for the Olympic Games (LOCOG) wishes to source a company who can supply all the necessary Simultaneous Interpretation / Translation technology solutions and services in order to meet the requirements of various meetings, sessions and events planned. The events require simultaneous interpretation for between two and eight languages so that delegates and members of the media can understand the proceedings. LOCOG shall recruit its own interpreters.

This opportunity seeks to identify suitable suppliers for LOCOG's Simultaneous Interpretation technology equipment and resource support requirements. The requirements include booths, headsets, recording equipment, mult boxes and associated supporting infrastructure. Expressions of interest would be welcomed from companies who are Simultaneous Translation / Interpretation

specialist and Audio Visual companies who have specialist divisions / partners.

The current scope of the opportunity covers:

- Twelve venues / events
- Fifty five booths
- Four thousand six hundred headsets
- Multiple channel recording equipment at seven events
- Mult boxes at five venues (1 per language).
- Operational dates: from July 2011 until September 2012 (non continuous on an event by event basis).

There is a requirement for technical support to be provided at all operational times, this will be in the form of on-site technicians. There is no requirement for the provision of any interpreters.

The successful applicant will be required to work with and procure relevant goods and services from Official London 2012 Commercial Partners, in particular Panasonic the Official Audio Visual Equipment Partner. Full details will be provided in the full ITT“

LOCOG requires bidders to complete an NDA and comply with our standard terms of business. We have attached our standard terms and our standard NDA's for your reference. If you are invited to the next round, you will be required to complete and return these documents before we can issue you the bid documentation. This is calendared to be available during April 2011. DO NOT return these documents unless you have been notified that you have successfully been selected for the bidding stage.

LOCOG intend to shortlist suppliers at this stage based on a combined evaluation of the quantitative weighted scores attached to the short questions and a qualitative score attached to the narrative supplier statement.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:

<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:

<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering

- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:  
<http://www.london2012.com/futureopportunities>

Delivery point Venue's across the UK, please see [www.london2012.com](http://www.london2012.com) for further details.

Details of specialist staff required (if any) TBC

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	supplier standard terms.pdf	91 Kb	18/11/2010 11:17:44	<a href="#">Download</a>
	nda.pdf	165 Kb	18/11/2010 11:17:03	<a href="#">Download</a>

- Business Categories
1. Computer systems and software (sales)
  2. Computer support and services
  3. Computer training
  4. Translators and interpreters

CompeteFor response deadline 29/03/2011 10:00

Estimated tender close date 29/04/2011

Estimated contract award date 16/05/2011

Estimated contract start date 28/05/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

**Additional information for bidders**

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Include any special notes for bidders

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:  
<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Marketing rights are only granted to our international and UK

partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>