

# The London 2012 Business Network

Opportunities from London 2012

BULLETIN #124 – 03 March 2011

## Opportunity



### Opportunity Title

### Crowd Control Barriers for Sports Testing Programme

Buying Organisation

The London Organising Committee of the Olympic Games and Paralympic Games Ltd

Opportunity Method

Contract Opportunity

Opportunity Type

London 2012 supply chain (private sector)

Nature of Opportunity

Goods

Estimated contract value (GBP)

D: GBP 26k to 50k

### About the Opportunity:

A comprehensive testing programme will form a key part of LOCOG's preparations for the London 2012 Games.

The test event programme will commence in June 2011 and end in May 2012. At many of the test events, LOCOG will require the provision of crowd control barriers. The types and quantities of crowd control barriers required are set out in the attachment to this Opportunity.

Description

LOCOG has two specific requirements:

1. The supply only of barriers, delivered either direct to a central distribution point or to the relevant test event location, for deployment by LOCOG; and
2. The supply and deployment of barriers by a supplier(s) to support a cycling road race to be held in mid August 2011 (approximately 65km).

Given the temporary nature of LOCOG's requirement, LOCOG is seeking to hire crowd control barriers, although exceptionally LOCOG will consider a purchase with a buy back option.

LOCOG is interested in hearing from those suppliers who are able to deliver one or both of the requirement groups mentioned above.

There will be a further requirement for crowd control barriers in 2012 to support LOCOG's Games time operations. It is envisaged that the requirement will be significantly higher than for test events. Suppliers wishing to be considered for the supply of the Games time requirement should indicate in their Supplier Statement.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point Various

One record found.

Document	<a href="#">File name</a>	<a href="#">File Size</a>	<a href="#">Date Uploaded</a>	
	locog barrier requirements_indicative.pdf	199 Kb	01/03/2011 04:14:26	<a href="#">Download</a>
Business Categories	1. Fence, gate and barrier suppliers			
Construction Categories	1. Supplier - services 2. Scaffolding 3. Traffic Management 4. Fencing and Gates			

## 5. Supplier - materials

CompeteFor  
response  
deadline 14/03/2011 16:00

Estimated  
tender close  
date 01/04/2011

Estimated  
contract award  
date 01/05/2011

Estimated  
contract start  
date 01/07/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

### **Additional information**

**for bidders**  
Include any  
special notes  
for bidders

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>