

# The London 2012 Business Network

Opportunities from London 2012 BULLETIN #113 – 21 February 2010

## Opportunity



<b>Opportunity Title</b>	<b>Mobility Assistance Vehicles and Support Services (including Test Events)</b>
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	<a href="http://www.london2012.com">www.london2012.com</a>
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Goods
Estimated contract value (GBP)	Not disclosed
	<b>About the Opportunity:</b> Procurement for Rental of Mobility Equipment, Training and Support Services for a Games Mobility Service (GMS) at Olympic and Paralympic Games, and Test Events:
Description	<p>The London Organising Committee of the Olympic and Paralympic Games (LOCOG) invite expressions of interest for the rental of mobility assistance vehicles for a Games Mobility Service (GMS) at 26 competition venues. The GMS will include a range of vehicles available to spectators on loan. The service will be staffed by LOCOG workforce who will manage the loaning process and provide training to spectators on how to use the equipment. The vehicles required are electric scooters, electric wheelchairs and manual wheelchairs. The actual numbers and type of equipment will vary according to the type of venue. These requirements will be specified in more detail in the final tender document.</p> <p>The vehicles will be required primarily for the Olympic and Paralympic Games which take place from 27th Jul to the 9th Sep 2012 (equipment will be required at least a week before the Games begin). The vehicle requirements will depend on the days each venue is in operation. Test Events also need a provision and will</p>

take place between July 2011 and May 2012. These will be detailed in the final tender document but will not involve equipment during the entire period. The delivery and collection of vehicles must also be considered by the supplier.

Tendering companies will be asked to demonstrate how they will provide equipment breakdown and servicing management. Ideally LOCOG will be looking for a centralised approach with the minimum number of contact points. In terms of repair and servicing, tendering companies will be asked to identify their minimum service standards, how these may be enhanced and how they would provide sufficient engineers to achieve this service level (perhaps 24hours).

\* There are opportunities for companies with smaller fleets to apply and tender for specific venues

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:  
<http://www.london2012.com/futureopportunities>

Delivery point	UK
Details of specialist staff required (if any)	Olympic Park Service Engineer
Business Categories	<ol style="list-style-type: none"><li>1. Electric vehicles</li><li>2. Mobility equipment</li><li>3. Disability and special needs - services</li></ol>

#### 4. Disability equipment - mnfrs and suppliers

CompeteFor  
response  
deadline 28/02/2011 17:00

Estimated  
tender close  
date 05/04/2011

Estimated  
contract award  
date 30/05/2011

Estimated  
contract start  
date 31/05/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

#### **Additional information**

**for bidders**  
Include any  
special notes  
for bidders

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>