

The London 2012 Business Network

Opportunities from London 2012 BULLETIN #101 – 02 February 2010

Opportunity



Opportunity Title	Gap Cabling - Test Events and Games Time
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	www.london2012.com
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Works
Estimated contract value (GBP)	Not disclosed
About the Opportunity:	This CompeteFor opportunity is for the provision of "Gap Cabling" Products and Services - the cabling required to provide interconnects between the multiple complex systems employed in the London 2012 Olympic and Paralympic Games, particularly within the audio, video and results areas of work.
Description	<p>In 2011 and early 2012 a number of test events will be run by LOCOG to prepare the technology and operational teams for the Games; these will be sporting events that will enable LOCOG to test and prepare equipment and staff that will work at the actual Games (Test Event phase). In addition to the test events there will be preparations for the "Games Time" provision of services and technology (Games Time phase) - this is a much larger piece of work than the test event phase.</p> <p>There are a number of sponsors (for details please go to www.london2012.com) and partners providing technology solutions and within this some are providing associated cabling. The systems employed to deliver the Games are highly complex and therefore there are many interconnects between different systems and stakeholders. A number of these interconnects are provided by one</p>

of the sponsors, partners or stakeholders as part of their solution, however a number are not provided as they fall outside of the agreed scope or contractual arrangements made for the Games. These interconnects are known as "Gap Cabling". Examples of types of cabling and connectors required are:

- 2,4,8 core twisted pair audio (potentially including starquad)
 - Monomode and multimode fibre optic cable – various combinations of stranding
 - Video Coax (both for SD and HD)
 - Cat 5 and 6
 - Speaker cable
 - Specialist signal cables for Swiss Timing use
 - Triaxial cables for camera positions
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- ST Steel connector
 - BNC
 - XLRM and XLRF
 - LC (fibre)
 - RJ45
 - Neutrik speakon
 - "D" sub connectors
 - Lemo coaxial and multipin

LOCOG's intention is to identify a single prime Supplier for the provision of Gap Cabling Products and Services for the Games Time phase and shortlist a number of bidders for the Test Event phase as part of the ITT process. Bidders are required to register their interest to this CompeteFor opportunity. If shortlisted a bidder may also be required to; complete a Pre Qualification Questionnaire (PQQ) and respond to an ITT.

Bidders are advised that LOCOG may run a bidders conference on the afternoon of Monday 14th February 2011 in Canary Wharf, London E14, key representatives should aim to be available to attend on this date.

During the test event phase a number of bidders will be selected to carry out work at a specific venue(s), successful performance at these events will be taken into consideration when selection for the main contract takes place. Test event work will start after April 2011 following a tender process. Games Time work will start in the fourth quarter of 2011 / first quarter of 2012 after appointment of the successful bidder.

The following dates may be subject to change, but a provisional schedule has been set as:

- Bidders conference: 14/2pm
- PQQ publish date: 14/2
- PQQ closing date: 21/2, 10am
- ITT publish date : 7/3
- ITT closing date: 23/3
- Test Event phase: Available to be on site from: 1/5

Please note that this timeline is indicative and meant to assist in resource planning but is subject to change.

LOCOG requires bidders to complete an NDA and comply with our standard terms of business. We have attached our standard terms and our standard NDA's for your reference. If you are invited to the ITT stage, you will be required to complete and return these documents before we can issue you the bid documentation. This is calendared to be available from the 7/3/11. DO NOT return these documents unless you have been notified that you have successfully been selected for the bidding stage.

LOCOG intend to shortlist suppliers at this stage based on a combined evaluation of the quantitative weighted scores attached to the short questions and a qualitative score attached to the narrative supplier statement.

About the buyer's selection process:

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is

available on the London 2012 website:
<http://www.london2012.com/ITT1>

About the buyer:

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:

<http://www.london2012.com/futureopportunities>

Delivery point Venue's across the UK, please see www.london2012.com for further details.

Details of specialist staff required (if any) Wiremen and cable layers familiar with broadcast, audio, video, fibre optic and data cable installation and termination.

2 records found, displaying all records.

Document	<u>File name</u>	<u>File Size</u>	<u>Date Uploaded</u>	
	nda.pdf	165 Kb	18/11/2010 11:17:03	Download
	supplier standard terms.pdf	91 Kb	18/11/2010 11:17:44	Download

Business Categories
1. Hardware
2. Cable and wire suppliers

CompeteFor response deadline 10/02/2011 10:00

Estimated tender close date 23/03/2011

Estimated contract award date 01/09/2011

Estimated contract start date 02/09/2011

LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:
<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Additional information for bidders

Include any special notes for bidders
Marketing rights are only granted to our international and UK partners:
<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:
<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>