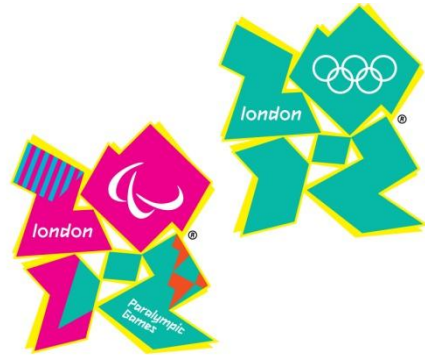


# The London 2012 Business Network

Opportunities from London 2012 BULLETIN #100 – 02 February 2010

## Opportunity



<b>Opportunity Title</b>	<b>LOCOG Server Room Environmental Monitors</b>
Buying Organisation	The London Organising Committee of the Olympic Games and Paralympic Games Ltd
Website	<a href="http://www.london2012.com">www.london2012.com</a>
Opportunity Method	Contract Opportunity
Opportunity Type	London 2012 supply chain (private sector)
Nature of Opportunity	Works
Estimated contract value (GBP)	Not disclosed
	<b>About the Opportunity:</b> Brief
	<p>The London Organising Committee of the Olympic Games and Paralympic Games Ltd (LOCOG) invites expressions of interest for the provision of server room environmental monitoring solution for competition and non-competition venues.</p> <p>We require a supplier(s) to provide an environmental monitoring appliance for approximately 50 venues across the country (but mainly focused around London – for more information on the locations of venues please visit <a href="http://www.london2012.com">www.london2012.com</a>). The requirement is for an electronic system for monitoring environment variables within venue technology spaces (specifically the within Telecommunications Equipment Room/Computer Equipment Room (TER/CER)). Environment monitoring of technology equipment rooms will enable LOCOG to protect assets and service levels by ensuring equipment operates within manufacturer's recommended guidelines. Furthermore the environment needs to be monitored visually for any persons entering said spaces.</p> <p>Monitoring within the space will be facilitated by an appliance that</p>
Description	

will report measurable values via SNMP over the network infrastructure into Microsoft SCOM hosted and monitored from the Technology HQ. Additionally camera integration (cameras provided by Panasonic our Official Audio Visual Equipment Partner) is required to monitor and record persons entering the space. Event triggers will then be forwarded by SCOM to technology and security teams via email and/or SMS.

The appliance should be both rack and wall mountable. There is no current requirement for the provider to commission the devices, however there is a requirement for the provider to train and certify LOCOG engineers and provision appropriate spares on site, so that LOCOG can carry out commissioning and maintenance of the devices themselves on venue.

An optional requirement will be the physical installation and cabling for the devices.

If invited to the tender phase it is requested that suppliers submit test devices for LOCOG to evaluate.

#### Sensors

Each device will require between 4-8 sensors depending on the venue. These sensors will be a combination of one or more of the following:

- Temperature (off-board)
- Humidity (off-board)
- Water leaks
- Smoke detection (off-board)
- Movement/Tilt
- Sound
- 6 x dry contacts with customisable definitions – to be used by external systems e.g. HVAC fault, Gas Extinguishing system fault, door open/closed
- The appliances will be able to transmit and capture images from an externally connected camera which can either be supplied by Panasonic as either IP/POE or analogue and dependant on the winning bidders preference.

Appliances will comply with DHCP, NTP and SNMPv2 standards and be connected to the network via an RJ45 Ethernet port. Port speed will be set to 100Mbps and full duplex on both ends.

#### Alerts

Alert and alarm conditions detected by the appliance will be sent to SCOM as an SNMP trap. Any of the following conditions will trigger an alert:

- Temperature: Less than 10C and greater than 28C
- Humidity: Less than 40% and greater than 55%
- Water leaks

- Movement/Tilt: To be defined
- Smoke
- Sound: To be calibrated on a per TER/CER basis
- Door opened/closed
- External contacts: To be defined

Policies/procedures need to be defined for the response to alarms prior to the first TER/CER deployment in April 2011.

The indicative procurement timeline is as follows.

- CompeteFor 2/02/11- 10 am 9/02/11
- Successful bidders notified 11/02/11
- Selected bidders to return signed NDA to LOCOG 15/02/11
- Selected bidders issued with bid documentation 15/02/11
- Bidders return completed bid documentation 23/02/11
- 2nd round down select 28/02/11
- Successful 2nd round bidders invited to present to LOCOG w/c 28/02/11
- Additional clarification questions to be issued (if required) w/c 7/03/11
- Contract Discussions Mid March 2011
- Proposed contract award Late March 2011

Please note that this timeline is indicative and meant to assist in resource planning but is subject to change.

LOCOG requires bidders to complete an NDA and comply with our standard terms of business. We have attached our standard terms and our standard NDA's for your reference. If you are invited to the next round, you will be required to complete and return these documents before we can issue you the bid documentation. This is calendared to be available from the 15/02/11. DO NOT return these documents unless you have been notified that you have successfully been selected for the bidding stage.

LOCOG intend to shortlist suppliers at this stage based on a combined evaluation of the quantitative weighted scores attached to the short questions and a qualitative score attached to the narrative supplier statement. It is envisaged that up to 6 bidders will be selected for the next stage.

**About the buyer's selection process:**

Responses to these CompeteFor questions will be evaluated and a shortlist of potential suppliers will be prepared. Successful applicants will be those which, in LOCOG's sole opinion, are most capable of fulfilling LOCOG's requirements as set out in this opportunity.

Successful shortlisted suppliers will be e-mailed with details of next steps after the opportunity has closed on CompeteFor. In addition to responding to these questions on CompeteFor, applicants should be prepared to provide evidence to their responses, in the event of being shortlisted.

Bidders should note that LOCOG may manage the next phase of the procurement process online using our eTendering system.

LOCOG operates a fair and transparent procurement process. Further information on that values that underpin LOCOG procurement can be found in our Diversity and Inclusion Business Charter, available here on the London 2012 website:  
<http://www.london2012.com/businesscharter>

LOCOG's view of value for money is different to that of some other companies. In support of our vision for London 2012 (as described in the 'About the buyer' section below), we must consider a broad range of criteria when assessing proposals from bidders. As such, LOCOG defines value for money on the basis of a range of criteria, namely:

- Quality, delivery and disposal
- Commercial
- Sustainability
- Diversity and inclusion
- Legal, financial, health and safety

For further information about LOCOG and our procurement process, please read the LOCOG Invitation to Tender (ITT) Part 1 which is available on the London 2012 website:  
<http://www.london2012.com/ITT1>

**About the buyer:**

LOCOG is responsible for preparing and staging memorable Olympic and Paralympic Games in 2012. LOCOG is also responsible for staging a series of Test Events in the run-up to the Games; recruiting and training volunteers; and overseeing the four-year Cultural Olympiad leading up to the Games.

Find out more about LOCOG and the people delivering the Games:  
<http://www.london2012.com/about-us>

LOCOG's vision is to use the power of the Games to inspire lasting change.

This means change in people's lives; in levels of sport participation; in attitudes to disability; and change in the communities across London, particularly east London. It means change in attitudes towards sustainability and protecting the world we live in; in how everyone participates and engages with the Games; and in how cities host the Games.

To realise this vision we aim to deliver Games that:

- provide experiences of a lifetime;
- capture the imagination of young people all over the world; and
- create physical, social and sporting legacies to meet the long-term needs of people and their communities.

Our suppliers will play a critical role in helping LOCOG to stage a memorable Games and supporting the delivery of our vision for London 2012. LOCOG contract opportunities cover a range of goods and services, split into eight different categories:

- Artists, performance and events
- Facilities management and catering
- Security
- Services
- Sports
- Technology
- Transport and logistics
- Venues and infrastructure

We will periodically update and share our schedule of future CompeteFor opportunities. View the latest information on the London 2012 website:  
<http://www.london2012.com/futureopportunities>

Delivery point Venue's across the UK, please see [www.london2012.com](http://www.london2012.com) for further details.

Details of specialist staff required (if any) Potentially resource to commission and decommission or train people to commission and decommission

2 records found, displaying all records.

Document	<a href="#">File name</a>	<a href="#">File Size</a>	<a href="#">Date Uploaded</a>	
	nda.pdf	165 Kb	18/11/2010 11:17:03	<a href="#">Download</a>
	supplier standard terms.pdf	91 Kb	18/11/2010 11:17:44	<a href="#">Download</a>

Business Categories 1. Hardware

CompeteFor response deadline 09/02/2011 10:00

Estimated tender close date 23/02/2011

Estimated contract award date 28/03/2011

Estimated contract start date 29/03/2011

**Additional information for bidders** LOCOG reserves the right at any time to alter the scope of work requested pursuant to this opportunity or to withdraw the opportunity completely.

Include any special notes for bidders LOCOG regrets being unable to provide feedback following responses on CompeteFor.

Suppliers who are successful in winning work with LOCOG will be required to sign up to our standard terms which can be downloaded from the London 2012 website:

<http://www.london2012.com/documents/business/locog-standard-terms-of-procurement.pdf>

Marketing rights are only granted to our international and UK partners:

<http://www.london2012.com/about-us/the-people-delivering-the-games/international-and-uk-partners/index.php>

To ensure that Suppliers do not prejudice LOCOG's ability to raise money from its marketing partners, contracts with Suppliers contain the London 2012 'No Marketing Rights Clauses'. These prevent Suppliers from marketing their involvement in the Games and also prohibit ambush marketing.

For further information, please see the 'No marketing rights protocol' which is available from the London 2012 website:

<http://www.london2012.com/documents/business/no-marketing-rights-suppliers-protocol-feb-2010.pdf>